



Hatfield Cleaning Services, LLC (ACDBE /DBE/MBE/ Disabled Veteran)

Hatfield Cleaning Services stands as one of Missouri's largest cleaning service providers.

George Hatfield Jr., founder of Hatfield Cleaning Company, LLC is a testament to the adage that dreams can indeed come true. His journey to become a contractor to clean carpets at St. Louis Lambert International Airport traces back to the heyday of TWA. At the outset of his cleaning service venture, Hatfield embarked on his journey with mere aspirations and no tangible resources to speak of, including no experience, no employees, and no equipment. All he had was a dream and inspiration from a vendor who had a contract to clean the airplanes. "I attended a meeting at the airport for the Carpet Cleaning Services Contract," Hatfield recalls. "I sat in a room with owners of cleaning companies from all over the country. After the meeting, we did a walk-through of the airport to see the magnitude of the work. I knew that I lacked experience at the time. I was there dreaming of becoming a big cleaning company and one day cleaning carpets at the airport," reminisces Hatfield.

Fast forward to 2023 and 2024, Hatfield's dream became a reality. In November 2023, the Airport Commission awarded Hatfield Cleaning Company a three-year \$1,244,225 Carpet Cleaning Services Contract. The company started cleaning carpets at the airport in early 2024.

While newcomers to the airport, Hatfield Cleaning Services stands as one of Missouri's largest cleaning service providers, boasting a workforce of approximately 150 employees and cleaning services in 50 state buildings. "We have a diverse range of clients, including car dealerships, BJC, state and federal office buildings, the Missouri Department of Transportation, Jefferson Barracks National Cemetery, and the NGA," Hatfield proudly states.

The company, based in O'Fallon, Missouri, prides itself on offering a comprehensive array of cleaning services, from routine janitorial tasks to overseeing emergencies such as water extraction from burst pipes or sewer cleanup to stripping and waxing floors, and carpet shampooing. "Beyond just managing the day-to-day tasks, we've also tackled COVID cleaning, which meant suiting up in specialized gear to fog-out buildings. And when it comes to cleaning luxury stores or hospital facilities, we are equipped with the basic tools of the trade – think mop and bucket, and spray bottle. Plus, we have an arsenal of equipment designed to clean marble floors, including Zamboni machines for both riding on and walking behind," shares Hatfield.

Hatfield's journey to entrepreneurial success is deeply rooted in a lifelong aspiration to carve out a path of his own. His inspiration traces back to his grandfather, who defied societal norms by owning a gas station in North Carolina during the 1950s and 1960s. His father worked for the New York City Postal Service, and as Hatfield puts it, "My father always had a side hustle during my upbringing. He poured the spirit of entrepreneurship into his children. I am the oldest of eight siblings and all my brothers own their own companies."

Hatfield, a disabled veteran born in Harlem, New York, attributes much of his personal growth to four years of military service in the Navy. "When I returned home from the military, I was different from all my friends. I was in uniform, using 'yes sir' and 'no sir,' and I got married," he reflects. In 1991, he relocated to St. Louis, where he began his career selling cars for Mercedes-Benz. It was there that Hatfield encountered influential business owners who further instilled in him the spirit of entrepreneurship.

Now, Hatfield is passing the entrepreneurial torch to his children, nurturing the same dreams his father once had for him and guiding them toward owning their own businesses. "My son, son-in-law, and my son's girlfriend all work for the company in management-level positions," he proudly shares.

Looking to the future, Hatfield envisions a legacy where his grandchildren become successful business owners, carrying forward the traditions established by his grandfather and his father, who, even in retirement, continues a side hustle as a street vendor in North Carolina, setting up tents to sell watermelons and peanuts.

While Hatfield Cleaning Services is deeply rooted in family values, its impact extends far beyond family ties. The company is committed to giving back, from supporting Boys' and Girls' Clubs to adopting churches in St. Louis and generously giving during the Christmas season.

"I'm a giver," he affirms, emphasizing his commitment to assisting those in need by providing support, advice, and his time. Together with his wife of 36 years, they actively engage in Habitat for Humanity, pouring their energy into constructing homes and contributing sweat equity. Moreover, Hatfield remains steadfast in his dedication to giving back to his communities in both North Carolina and New York.